DO YOU KNOW YOUR MEMBERS? LET'S FIND OUT. This is a two part exercise: **1**st - **You each** print out a copy of your full member list. You need to know how to manipulate AUXOFFICER. **2**nd Both FC and VFC will discuss the names on the member list and put them into the quadrant that best describes that member. For example - member X (initials) does nothing but is a pain, mark an X (initials) in "low Achiever - High Maintenance" quadrant; if member X (initials) was not a pain, put an X (initials) in "Low Achiever - Low Maintenance" quadrant. Once all are rated and marked by quadrant, add up the number in each quadrant. We will discuss at the meeting. This may take a while since you will have to call the members you don't know.

You can also put the "initials" close to lines or in the middle of a quadrant box to designate the degree of rating. For example, a STAR could be very high maintenance, so put the initials mid box left to right but nearer to the top of the quadrant box.

	HI H		
	SEE YA LOW ACHIEVERS HIGH MAINTENANCE ↓	STARS HIGH MAINTENANCE ↓	
MAINTENANCE	LOW ACHIEVERS LOW MAINTENANCE -> TAKE THE MONEY	STARS LOW MAINTENANCE V	
LOW	PRODUCTIVITY		